John L. Larkin

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Webcast Manager, Western CPE October 2015 - Present Interim Director of Product Development, Western CPE February 2017 - April 2017

- Oversaw the production and distribution of 300 hours of pre-recorded webcast education
- Developed alternative moderation and instructor payment models to generate product scalability

Founder, National Coalition of CPE Instructors October 2013 - October 2014

- Constructed a fully-functional webcast platform (video, attendance checks, certificate) and customer database
- Created and administered instructor contracts
- Filmed, edited and produced over 30 hours of continuing education for CPAs
- Ensured certified compliance with NASBA (CPE accrediting organization)

Director of Distance Learning, CalCPA Education Foundation July 2009 - January 2014

- Facilitated continuous growth in online education output and revenue
- 120 eight-hour video webcasts of live events (FY10-11)
- 570 events, \$4.5 million in revenue and 30,000 registrations (FY13-14)

I played an instrumental role in CalCPA's ever-accelerating transition to distance learning, responsible for all aspects of organizational capacity building, webcast production and customer experience. This includes, but is not limited to database construction, equipment selection and purchase, facility planning (nearly all the FY11-12 webcasts took place in various hotels and convention centers throughout the state), budgeting, processes and procedures, hiring and managing staff, regulatory compliance. I wrote the RFP and specifications used in the search for a new webcast platform vendor. We successfully and inexpensively produce each event with a team of one or two staff people per webcast. The team I supervised ranged between 4 and 8 at various times during my tenure.

Director of Communications and Marketing, California Society of CPAs August 2006 - July 2009

I oversaw the production of *California CPA*, the organization's monthly magazine, as well as various print materials and collateral. I created and managed all of CalCPA's social media endeavors (Facebook, Twitter, YouTube, a number of specialty Ning sites, and the iTunes podcast stream), while also supervising the staff and activity of the CalCPA Institute, responsible for raising awareness about financial literacy. I supervised a team of 5.

Director of Communications, American Society for Public Administration September 1996 - September 2005 (intermittent)

- Created the organization's first website
- Oversaw all aspects of production of its peer-reviewed journal and monthly newspaper
- Organized the annual conference (8 tracks; 100 sessions; 1,200 attendees)
- Edited and produced numerous textbooks

ASPA vigorously maintains its position as a point of collaboration between researchers and practitioners of public administration. I managed the organization's communications toward maximizing appeal to both audiences. The number of employees I managed during my tenure ranged between 2 and 7.

Web Development Associate, American Red Cross October 2000 - February 2003

- Wrote, edited, and coded articles for the national organization's public website (redcross.org)
- Covered Red Cross relief efforts in NYC following the 9/11 terrorist attacks
- Managed the overhaul of the national organization's intranet (CrossNet)

Success in this endeavor required diplomatic internal PR to convince the leadership that HQ (the information provider) was not the "client". Rather, the needs of the 1,000,000 users at local chapters should drive content, organization, and structure of the site.

I learned much about large-scale communication strategies during one of the most challenging periods in Red Cross history.

Other Experience

Administrative Offices of the US Courts.

China Institute of Metrology, Hangzhou, China March 2003 - July 2004 English Teacher Taught English as a foreign language to more than 300 Chinese university students in one of China's rapidly growing east-coast cities

Various Organizations, Washington, DC
July 1996 - October 2002
Freelance Author, Editor, Publisher
Example deliverables include writing the monthly Pulmonary Coding Review, designing and publishing a 500-page technical manual for McGraw Hill, editing multimillion-dollar proposals for Computer Sciences Corporation, and creating the annual report for the

Additional Skills

Managerial and business development:

Strategic planning

Budgeting

Motivating staff and resolving conflicts

Advanced MS Office Suite proficiency

Google (Analytics, AdWords)

Project management (OpenProj, Basecamp)

Data analysis (R - stats and forecasting software)

Public speaking

Board and committee staffing

Video and audio recording and editing:

iMovie

FinalCut Pro

Adobe After Effects

Wirecast

Web design and programming:

CSS

HTML5

PHP

Javascript

jQuery

¡Query Mobile

MySQL

Webcast and learning management:

Adobe Connect

GoTo Meeting and GoTo Webinar

Peach New Media

LearnLive

Litmos

Camtasia

Moodle

Education

Saybrook Graduate School and Research Center, San Francisco, CA 2004-2006, (all but thesis)
Organizational Systems

Georgetown University, Washington, DC 1984-1988, BA English